



Volume 1, Issue 8  
August 17, 2013

# ASPE CHAPTER 7 NEWSLETTER

## OUR NEXT MEETING

- DATE TBD—SEPTEMBER 20, 2013 5:30 P.M.
- WHERE: BRIO TUSCAN GRILLE  
330 YORKTOWN CENTER  
LOMBARD, IL 60148
- TOPIC: TBD

## PRESIDENT’S MESSAGE

It is getting close to our first meeting for the Chicago Chapter ASPE. Our September meeting will include discussions specific to the chapter members. Our October Meeting will be a walk thru of a downtown Chicago Tenant Improvement project. Our November meeting will be with Siemens Energy. ASPE is launching a membership drive for the next three months.



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The membership drive begins August 1st and ends October 31st. The winning chapter will have the National President or Executive Director as a guest speaker for an upcoming chapter meeting. I urge all members to send out a notice to people you come in to contact who are estimators and try to get them to join ASPE. I attended the national convention in Philadelphia and the organization is hurting for members. The Chicago area could help out if we added 5, 10 or even more members. If each member reaches out to their contacts it will make a big difference. We still need to plan our meetings for January through May so please send your ideas to anyone on the board. You can get all of this contact information from the local website. <http://www.aspechicago.org>

Thank you,  
Marvin Fitzwater II, CPE

### “REMEMBER YOUR CANONS”

**CANON #8**—Professional estimators and those in training to be estimators shall not enter into any agreement that may be considered acts of collusion or conspiracy (bid rigging) with the implied or express purpose of defrauding clients. Acts of this type are in direct violation of the Code of Ethics of the American Society of Professional Estimators.

### CERTIFICATION

Please contact Bryan Mixer, CPE, for the latest certification news and updates, (312) 242-4171

**CONNECT WITH US ON LINKED IN!!!!** This is our local ASPE group created by Chapter 7 member and CPE Luke Hosty. It’s a great way to stay connected with fellow ASPE members and estimators alike!!



## MEMBER PROFILE-MARC POSKIN, CPE, LEED AP BD+C

Marc started his career working as an Architect in training for Teng Associates in Chicago after graduating from the University of Illinois at Urbana-Champaign with a BS in Architecture. After two years in the corporate world, he went back to the U of I to enroll in the joint Master of Architecture / Master of Science – Civil Engineering degree program to take a turn in his career to Construction Management. As a graduate student, Marc worked for the US Army Corp of Engineers as a research assistant.

Upon graduation, Marc joined HBE Corporation in St. Louis, MO working as a Project Engineer on a large hospital expansion in Goshen, IN. From there Marc moved to Chicago to marry his long-time girlfriend and joined Turner Construction Company's Special Projects Division (SPD) as a Project Manager.



He worked for Turner for over 12 years starting out as a young project manager and slowly moved into the Estimating department realizing his passion for numbers and pricing. Marc moved up with Turner into a Senior Estimator role working on multiple projects ranging in size and scope across many markets but ended up specializing, at the time, in the suburban K-12 education market.

Today Marc works for International Contractors, Inc (ICI) in Elmhurst, IL as their V.P. of Estimating. He enjoys working on many projects across the education, retail, and commercial markets leading conceptual budgets, detailed cost estimates and overseeing hard bids for the company. Marc lives in Oak Brook with his wife of 14 years and has two sons. He enjoys being a family man, playing golf, and staying active with his two boys.

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# Organization

## ASPE-CHICAGO CHAPTER 7

P O Box 6811  
Villa Park, IL 60181

Phone: 630-678-0808  
E-mail: [mfitzwater@ccsos.com](mailto:mfitzwater@ccsos.com)

*“DEDICATED TO THE PROMOTION OF  
THE PROFESSION OF ESTIMATING  
AND TO THE BENEFIT OF THE  
CONSTRUCTION INDUSTRY”*

**WE'RE ON THE WEB!**

[www.aspechicago.org](http://www.aspechicago.org)



*“Stop digging! The plans were upside down!”*

## ASPE CHAPTER 7 MEMBER COMPANIES

Aspen Group

Assurance Restoration & Construction

Berglund Construction

CCDS, Inc.

Chicago Metallic Corporation

Construction Cost Systems, Inc.

Custom Contracting, Ltd.

Englewood Construction, Inc.

Estimateur, Inc.

F.H. Paschen/S.N. Nielsen, Inc.

GradeBeam, LLC

International Contractors, Inc.

Jaymor Electric, Inc.

John Burns Construction Co.

Krusinski Construction Company

M.A. Mortenson Company

Midwest Grading, Inc.

Next Level Construction

Oakwood Contractors, Inc.

Pepper Construction Company

Scott Nilsson Davis, LLC.

Specialty Systems, Inc.

STR Consulting LLC

The Concord Group

The Lombard Company

Walsh Construction Company

Wight & Company